

## Message Text

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ACTION EUR-12

INFO OCT-01 IO-13 ISO-00 EB-08 STR-04 STRE-00 TRSE-00

CPR-01 PM-05 NSC-05 USIA-06 OPR-02 PA-01 PRS-01

SS-15 SY-05 A-01 OMB-01 /081 W

-----001698 291353Z /50

R 290843Z JUL 77

FM AMEMBASSY LISBON

TO SECSTATE WASHDC 2416

INFO USDOC WASHDC

USMISSION GENEVA

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DEPT PASS OFFICE OF SPECIAL TRADE REPRESENTATION (STR)

E.O. 11652: N/A

TAGS: ETRD, PO

SUBJECT: VISIT TO U.S. BY GOP SECRETARY OF STATE

1. GOP SECRETARY OF STATE FOR EXTERNAL COMMERCE ANTONIO CELESTE WISHES TO VISIT U.S. TO DISCUSS MEANS BY WHICH PORTUGAL CAN TAKE ADVANTAGE OF U.S. GSP TO INCREASE EXPORTS. CELESTE WANTS TO GO IN OFFICIAL CAPACITY ASAP AND DESIRES OFFICIAL INVITATION FROM USG. TEAM OF THREE TO FOUR PORTUGUESE INDUSTRIALISTS, REPRESENTING KEY EXPORT SECTORS, WOULD ACCOMPANY HIM ON THREE-DAY VISIT AND MEET WITH U.S. BUSINESS INTERESTED IN IMPORTS OR POSSIBLE INVESTMENTS IN PORTUGAL. REPRESENTATIVES OF SHIPBUILDING, HEAVY MACHINERY, CORK AND ELECTRICAL SECTORS PROBABLE PARTICIPANTS. GOP AND FIRMS WOULD FINANCE TRIP. PORTUGUESE EMBASSY IN WASHINGTON WOULD ASSIST IN MAKING APPOINTMENTS, HOSTING ENTERTAINMENT, ETC. U.S. CHAMBER OF COMMERCE, BOTH IN WASHINGTON AND LISBON, HAS INDICATED WILLINGNESS TO ASSIST.

2. COMMENT: EXPORTS CONTINUE TO LAG OVER FIRST FIVE MONTHS OF 1977 AND GOP UNDER PRESSURE TO IMPROVE EXPORT PERFORMANCE.  
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ANCE. REQUEST FROM CELESTE MADE TO COMATT IMMEDIATELY AFTER FIRST MEETING OF GOP COUNCIL FOR FOREIGN TRADE, OF WHICH SEECRETARY IS SUB-DIRECTOR AND OPERATIONAL HEAD.

3. EMBASSY RECOMMENDS THAT EITHER SECRETARY OF COMMERCE OR SPECIAL TRADE REPRESENTATIVE OFFICIALLY INVITE CELESTE TO U.S. TO DISCUSS U.S. GSP PROGRAM. REST OF DELE-

GATION CAN MEET SEPARATELY WITH BUSINESS. ONCE VISIT  
ARRANGED IN PRINCIPLE, REST OF LEGWORK CAN BE DONE BY CHAM-  
BER OF COMMERCE AND PORTUGUESE EMBASSY.

4. SUGGESTED LETTER TO CELESTE AS FOLLOWS:

BEGIN QUOTE

DEAR MR SECRETARY:

THE UNITED STATES EMBASSY IN LISBON REPORTS THAT PORTU-  
GAL HAS BEEN MAKING EVERY EFFORT TO INCREASE ITS UTILIZATION  
OF THE UNITED STATES GENERALIZED SYSTEM OF PREFERENCES  
SINCE PORTUGAL BECAME ELIGIBLE IN LATE 1976. I UNDERSTAND  
THE DIFFICULTY IN INCREASING EXPORTS IN TODAY'S ECONOMIC  
SITUATION AND IN COMPLYING WITH SOME OF THE ORIGIN AND  
OTHER REQUIREMENTS OF OUR GSP. I WOULD WELCOME MEETING  
WITH YOU TO DISCUSS THESE AND OTHER MUTUAL TRADE PROBLEMS IN  
WASHINGTON IN EARLY SEPTEMBER.

END QUOTE.

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## Message Attributes

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**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** VISITS, DIPLOMATIC PERSONNEL, DIPLOMATIC DISCUSSIONS  
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**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Handling Restrictions:** n/a  
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**SAS ID:** 1838980  
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**Status:** NATIVE  
**Subject:** VISIT TO U.S. BY GOP SECRETARY OF STATE  
**TAGS:** ETRD, PO  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009